



Job Title: Mortgage Loan Officer

Location: California (Multi-State Licensing Optional)

Company: Legacy Lending

About Legacy Lending

At [Legacy Lending](#), we don't just process loans—we **build pathways to homeownership, wealth, and long-term financial confidence.**

As a modern, full-service mortgage broker, we offer a wide range of lending solutions—from conventional and government-backed loans to non-QM, investors, and specialty programs—designed to meet clients where they are, not force them into a one-size-fits-all box. Our team is driven by **service over sales**, combining national reach with a personalized, community-focused approach.

Your Opportunity

We're looking for a driven, relationship-first **Mortgage Loan Officer** who wants to build more than a pipeline—you want to build a **legacy**.

Whether you're focused in California or expanding into multiple states, this is your opportunity to grow your business with a brokerage that provides the tools, flexibility, and product depth to support your success.

Support at Every Stage of Your Career

Whether you're a seasoned producer or newer to the industry, Legacy Lending is built to support your growth at every level.

We provide hands-on guidance, responsive leadership, and a collaborative team environment where you're never left figuring things out alone. From onboarding and product training to scenario support and deal structuring, you'll have access to the tools and expertise needed to succeed.



Experienced loan officers gain the flexibility and resources to scale their business, while those earlier in their careers benefit from mentorship, coaching, and a clear path to production.

At Legacy Lending, your success isn't just encouraged—it's **actively supported**.

What You'll Do

- Guide clients through the mortgage journey with clarity, strategy, and confidence
 - Structure creative loan solutions across a wide range of products (FHA, VA, Conventional, Jumbo, Non-QM, DSCR, etc.)
 - Build and nurture referral relationships with real estate professionals and financial partners
 - Manage your pipeline from application to closing with a high level of service and accountability
 - Educate clients on their options, helping them make confident financial decisions
 - Deliver a seamless, transparent experience that earns repeat and referral business
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What We're Looking For

- Active **NMLS license in California** (required)
 - Additional state licenses—or willingness to obtain—strongly preferred
 - Entrepreneurial mindset with a desire to self-generate and grow your business
 - Strong communication, relationship-building, and consultative sales skills
 - A commitment to integrity, transparency, and client-first service
 - Experience with diverse loan products is a plus (especially Non-QM, investor, or specialty programs)
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What We Offer

- Competitive, performance-driven compensation with strong upside
 - Access to a **broad product suite** to serve virtually any borrower scenario
 - Flexibility to operate independently while backed by a supportive team
 - Marketing and technology tools to help you scale your personal brand
 - Streamlined processes for a smooth, efficient closing experience
 - Opportunity to grow into multiple states and expand your footprint
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Why Legacy Lending

At Legacy Lending, your work goes beyond transactions. You're helping clients:

- Buy their first home
- Build generational wealth
- Expand real estate portfolios
- Gain financial confidence

Because here, **a mortgage isn't just a loan—it's the foundation of someone's future.**

Ready to Build Your Legacy?

If you're ready to grow your business, elevate your impact, and work with a team that values service, strategy, and relationships—we want to hear from you.

Apply today and start building something that lasts.