

Kaelin Dixon

4 weeks ago

We had the absolute best experience working with Julia! She is incredibly knowledgeable and takes the time to explain every step of the process in laymen's terms for her clients. We fully trusted that she always had our best interest at heart which made the process much less daunting for us. We can't say enough good things about her and the entire team at Sharp Mortgages! Thank you Julia; can't wait to see you at our housewarming party 😊

Anh Vo

2 months ago

Julia is absolutely amazing. I am a first time homebuyer who knew absolutely nothing about this process. And what i thought I knew was completely wrong. Julia was so patient with me and my millions of questions i asked, and not one of them went unanswered. She is so knowledgable and that honestly made me feel so secure working with her. What impressed me the most was when i was 1 week away from closing. I found out from Julia that the entire time the builders were miscommunicating with her and gave her a closing day 1 month later than it actually was. She remained completely calm and walked me through every step of the way. Even though I was more nervous than ever, i completely trust her and she managed to pull through. I don't know how she managed to round up everything needed but she got me back on track and closed by the week! I was absolutely amazed. At the end of the day, homebuying is terrifying and a huge responsibility so i am glad i got to meet someone like her. This is the first but definitely not the last time that I will work with her and I would highly recommend anyone else to seek Julia out!

Ryan Robinson

3 months ago

I just used Julia and the team at Sharp Mortgages to secure my loan on my new home. As a first time homebuyer I had tons of questions and needed a bit of handholding through the process, but Julia and the team were there every step of the way. I was able to get into a great first time homebuyer program, secure the best rate I was able to find, and really had a seamless closing process working with them. I wasn't exactly planning on buying a home, so my finances were a little messier than I'd have liked, but Julia and the team were phenomenal and got us closed in under 30 days with two underwritings going on. Couldn't be happier with the team at Sharp Mortgages! Highly recommend working with them vs big banks.

Rami Salwa

6 months ago

If you are getting your first mortgage, without a DOUBT, use Sharp mortgages.

I have called and reached out to 30 different lenders and they are the best!

Why?

1- Julia was with me every single step of the way. Even when I wanted to back out of buying a house, she fully supported me.

2- the easiest process I have been through- all that were needed were a few easy to get documents

3- patient and understanding (we've logged hours and hours of phone calls)

By far, I am super happy and plan on refinancing with them. Use them without a doubt!

Ju-Jing Kuo

4 months ago

Julia was very proactive, patient, insightful, and communicative. She made every step easy and simple to understand. Plus she shared the excitement of a first home purchase.

Jennifer Davila

a month ago

Julia was fantastic to deal with! She was helpful, knowledgeable and worked very expeditiously.

Michael Goniotakis

2 months ago

Sharp Mortgages is a reliable company. We had a tough situation but after late night messages and getting problems handled outside of work hours for herself, Mrs Julia went over and beyond herself to help us get a home. There was no quit. Now we just signed on our home and we could not be more than grateful for her hard work. Thank you Mrs Julia for your help in closing the deal on our 1st home.

dakotah hudson

6 months ago

I have always been told doing a VA Loan takes forever, you have to jump through hoops, and it's very exhausting. Julia at Sharp Mortgage made sure that wasn't the case! This has been the easiest buying process I have ever been through! Julia was amazing and always had an answer to my questions. Would be available at the drop of a hat. And made this such a wonderful experience! I want to go out and purchase more properties just because how amazing this experience was! 100/10 I highly recommend Sharp Mortgages!

Nicole Smith

10 months ago

Julia is the MOST amazing person to work with. She cares about you like you are family 🤗 she will do anything within her power to make things happen. She is so kind, smart and dedicated. I would HIGHLY recommend her!

Victoria Rachal

10 months ago

As a real estate professional for many years now, I have worked with various different lenders. My husband and I decided to use Julia and her team at Sharp Mortgages for the first time, for the purchase of our own primary residence. As I sit here in my new home, I can proudly say that I have found my new preferred lender and will never go elsewhere! Their team was the most communicative, knowledgeable and hardworking I have encountered. They were able to save us thousands of dollars and help get us into our home early. I would be doing a disservice to my clients and to others if I didn't refer them to Julia and her team at Sharp Mortgages. If I could leave more than 5 stars, I would!

Scott Mackenzie

10 months ago

Thank you to Julia and the Sharp team for working with my son and his family on their first home. After getting them approved and working with them they were able to get First time home buyers and a very low down payment, plus low monthly payments. They were great!!

Linda Smiley

a year ago

I worked with Julia Sharp to refinance my home and she was absolutely, amazing! The process was so easy and smooth, I couldn't believe it! I have worked with other mortgage lenders and my experience was not as seamless as it was with Julia! She made sure I was taken care of and helped ease any concerns. Her and her team are wonderful and I would highly recommend Sharp Mortgage!

Delfina Stacy

a year ago

Working with Julia Sharp & Sharp Mortgages was hands down a five-star experience! Julia was so patient and kind to us when we started our search for a new home. We had lots of questions and she made herself available whenever we needed anything. We felt so taken care of by her and her team of experts! From home showings, to offer negotiations and all the fine details, they were very thorough and made sure we stayed in the loop from beginning to end. It really helped take the stress out of the whole process for me and my husband. We are so grateful for our experience and would HIGHLY recommend them to any and every one!

Frank Adamo

a year ago

You're not hiring just a lender you're hiring someone feels like an extension of yourself. Julia and her team we're so accommodating, very responsive, and transparent about the whole process. Instead of just giving me a check list of people I need to contact or check in with they would actively reach out to them and get questions answered. It made the whole process essentially relaxing for myself and my family. They were not simply someone collecting paperwork and providing you a loan, they are a part of your team and work with you, your realtor, insurance agents, and whoever else is a part of the process to solve problems and put any worries at ease. I cannot recommend them enough!